

# **2015 Interim Results | Analyst Briefing**

20th August 2015

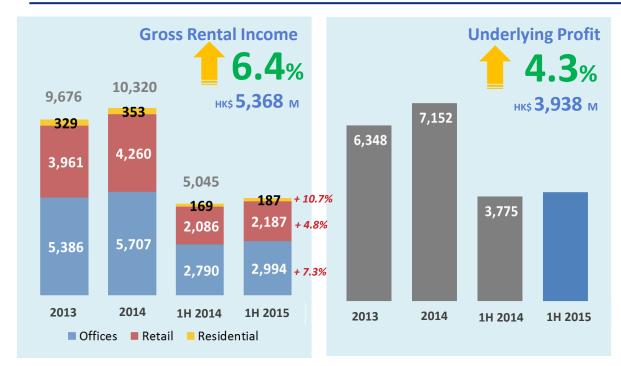


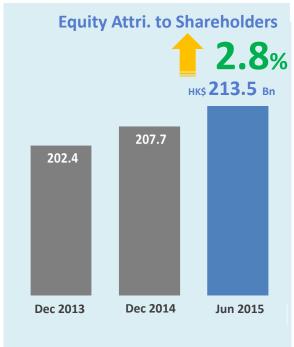


# **Financial Summary**



### **Result Highlights**





- Gross rental income **up 6.4%** to **HK\$5,368M** reflecting higher rents from Hong Kong office properties and Mainland China retail properties.
- Underlying profit **up 4.3%** to **HK\$3,938M** principally due to increased income from retail and office investment properties, and higher trading profits from the sale of luxury residential properties in Hong Kong.
- Reported profit **up 31.5%** to **HK\$8,493M** mainly on higher valuation gains.
- ☐ 1st interim dividend per share: HK\$ 0.23.

**Equity Attri. to Shareholders** 

нк\$ **36.50** Per Share

Dec 2014: HK\$ 35.50

**1st Interim Dividend** 

нк\$ **0.23** Per Share

2014 1st Interim: HK\$ 0.22



#### **Key Developments**



☐ 50:50 JV with Sino-Ocean Land

- ~ 1.3M sf GFA
- ☐ Formally opened in Apr 2015 with 87% occupancy



**□** 111 serviced apartments

- ~ 63,000 sf GFA
- ☐ Pre-leasing in progress with opening in Aug 2015



- ☐ 61.5% Swire Properties
- ~ 0.5M sf LFA
- ☐ 25.0% Simon Property Group
- **□** 13.5% Bal Harbour Shops



- 80:20 JV (Swire : CMB)
  - ~ **0.7M** sf GFA
- ☐ Residential & Commercial
- ☐ Subject to land premium agreement with Government



- ☐ Framework Agreement
  - ~ 1.3M sf GFA
- ☐ 50:50 JV with Lujiazui Group
- □ Retail development
- **☐** Subject to conditions precedent



## **Financial Summary**

HK\$M	1H 2014	1H 2015	Change
Revenue	8,338	9,386	12.6%
Valuation gains on investment properties	2,357	4,458	89.1%
Operating profit	7,103	9,605	35.2%
Underlying profit	3,775	3,938	4.3%
Reported profit	6,461	8,493	31.5%
Underlying earnings per share (HK\$ per share)	0.65	0.67	3.1%
Reported earnings per share (HK\$ per share)	1.10	1.45	31.8%
First interim dividend per share (HK\$ per share) (1)	0.22	0.23	4.5%

HK\$M	Dec 2014	Jun 2015	Change
NAV attributable to the Company's shareholders (2)	207,691	213,533	2.8%
Net debt	34,071	33,773	0.9%
Gearing ratio	16.3%	15.7%	<b>0.6%pts</b>
NAV per share (HK\$ per share)	35.50	36.50	2.8%



<sup>(1)</sup> First interim dividend for 2015 was declared on 20th Aug 2015 and will be paid on 5th Oct 2015.

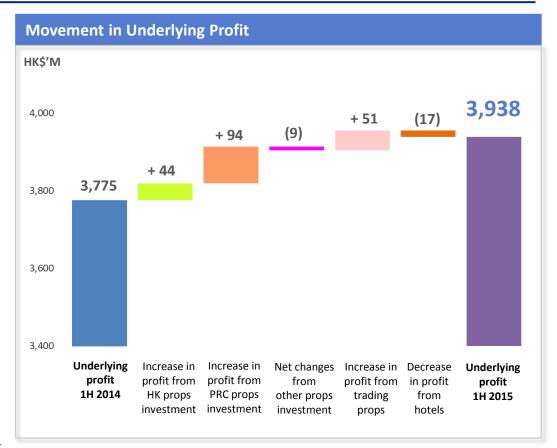
 $<sup>(2) \</sup>quad \textit{NAV refers to total equity attributable to the Company's shareholders}.$ 

### **Earnings Reconciliation**

Earnings Reconciliation		
HK\$M	1H 2014	1H 2015
Attributable profit	6,461	8,493
Revaluation of investment props	(3,265)	(5,202)
Deferred tax on investment props	505	565
Realised profit on sale of properties	19	19
Dep. of owner-occupied inv. props	7	10
Non-controlling interests' share of revaluation movements less deferred tax	3	27
Movements in the fair value of put options liabilities in favour of non-controlling interests	45	26
Underlying profit	3,775	3,938

#### **Underlying Profit by Segment**

	<u>1H 2014</u>	1H 2015	<u>Change</u>
Property investment	3,004	3,133	+ 4.3%
Property trading	745	796	+ 6.8%
Hotels	26	9	N/A
Total	3,775	3,938	+ 4.3%



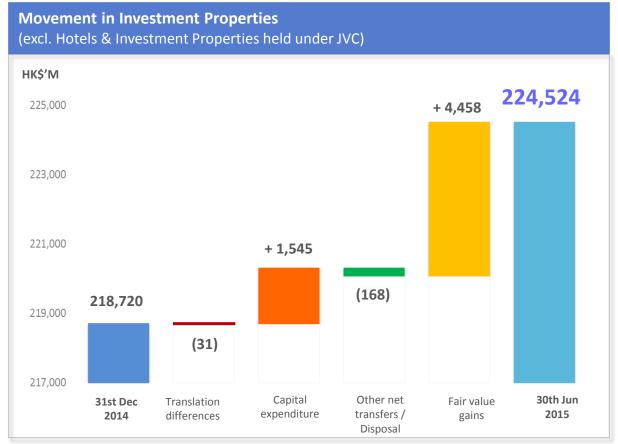
**1H 2015 Underlying Profit** 

нк\$ 3,938 м

**4.3**%

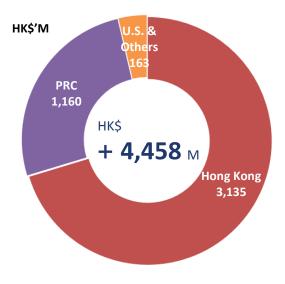


#### **Movement in Investment Properties**



The modest increase in the valuation of the investment property portfolio is mainly due to higher rental income at Taikoo Place and Cityplaza in Hong Kong and at TaiKoo Hui in Guangzhou in Mainland China.

#### Fair Value Gains Breakdown



Notes: Others include U.S. properties and adjustments related to owner occupied properties.

**Jun 2015 Investment Props Valuation** 

нк\$ 224,524 м 2.7%





# **Investment Portfolio**



#### **Gross Rental Income**

#### **HK Office**



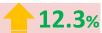
- ☐ Positive rental reversions at Taikoo Place and Cityplaza, and high occupancy levels at Pacific Place.
- ☐ Demand for office space improved.
- ☐ Mainland Chinese companies and existing tenants are taking more space.

#### **HK Retail**



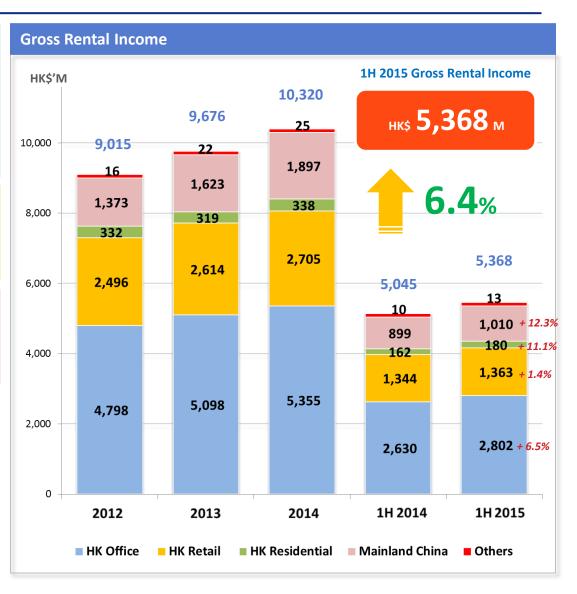
- ☐ Occupancy levels at 100%.
- ☐ The fall in retail sales in Hong Kong has made retailers more cautious.

#### **PRC Props**



- ☐ Positive rental reversions and higher retail sales.
- ☐ Demand for luxury goods has weakened.

PRC Props Rental Breakdown				
	<u>1H 2014</u>	<u>1H 2015</u>	<u>Change</u>	
Retail	742	824	+11.1%	
Office	152	180	+18.4%	
Serviced Apmt	5	6	+20.0%	
Total	899	1,010	+12.3%	

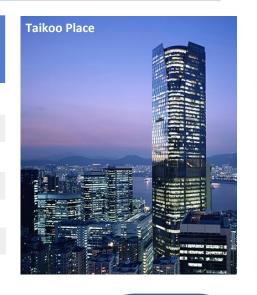


<sup>\*</sup> Rental contributions from INDIGO and Sino-Ocean Taikoo Li Chengdu were not reflected in gross rental income as accounting for under joint venture companies. On attributable basis, gross rental income from PRC increased by 25.7% from HK\$974M in 1H 2014 to HK\$1,224M in 1H 2015.



#### **HK Office Occupancy**

Completed HK Office Properties	GFA (sq ft) (100% basis)	Occupancy (30th Jun 2015)	Area Let (sq ft) (New and Renewed Tenancies)	Reversion <sup>(5)</sup> (incl. Rent Reviews)	Attri. Interest
Pacific Place	2,186,433	98%	189,028	-4%	100%
Cityplaza	1,632,930	98%	207,525	+17%	100%
TKP Office Towers (1)	3,136,717	100%	181,487	+11%	50% / 100%
One Island East	1,537,011	99%	238,536	+8%	100%
Techno Centres (2)	893,516	100%	56,049	+6%	100%
Others (3)	1,077,161	98%	N/A	N/A	20% / 50% / 100%
Total (100% basis)	10,463,768				



Latest rentals	HK\$ per sq ft
One / Two Pacific Place	100 – 115
Three Pacific Place	90 – 95
Taikoo Place	mid 40s to high 40s
Techno Centres	mid 20s
One Island East	mid 50s to high 60s



#### **Berkshire House**

- Previously known as DCH Commercial Centre
- ☐ GFA~ 389,000 sq ft
- ☐ Acquired in Jan 2014
- ☐ 50% interest

Attributable Valuation

нк\$ **124.3** bn

Completed
GFA

10.5 M sq ft

Occupancy (30th Jun 2015)

~ 99%

Attri' Gross Rental (4)

нк\$ **2,950** м

(1H 2014: HK\$2,764M)

- (1) Including PCCW Tower (50% owned), managed by Swire Properties.
- (2) Excluding Somerset House (the redevelopment of which into a Grade-A office building commenced in 2014) and approximately 187,000 sq ft in Cornwall House owned by the Hong Kong Government.
- (3) Others comprise One Citygate (20% owned), 625 King's Road (50% owned), Berkshire House (50% owned), 28 Hennessy Road (100% owned) and Generali Tower (100% owned).
- (4) Reported gross rental income (excluding rental contributions from JVC and associates) was HK\$2,802M.
- (5) Reversion is the percentage change in rent on lease renewals, entry into new leases and rent reviews.



#### **HK Retail Occupancy**

Completed HK Retail Properties	GFA (sq ft) (100% basis)	Occupancy (30th Jun 2015)	Retail Sales Growth ( 1H 2015)	Attri. Interest
The Mall, Pacific Place	711,182	100%	-12.7%	100%
Cityplaza	1,105,227	100%	+10.9%	100%
Citygate Outlets	462,428	100%	-5.3%	20%
Others (1)	556,818	100%	N/A	20% / 60% / 100%
Total (100% Basis)	2,835,655			







Attributable **Valuation** HK\$ 48.5 bn Completed **GFA** 

2.8 M sq ft

#### **Cityplaza Enhancement Project**

- Sales grew at Cityplaza by 10.9%, following the completion of an enhancement project and changes in the tenant mix.
- (1) Others largely comprise Taikoo Shing neighbourhood shops and StarCrest retail premises (which are whollyowned), Island Place retail premises (60% owned) and Tung Chung Crescent neighbourhood shops (20% owned).
- Reported gross rental income (excluding rental contributions from JVC and associates) was HK\$1,363M. (2)

Occupancy (30th Jun 2015) 100%

Attri' Gross Rental (2)

нк\$ 1,406 м

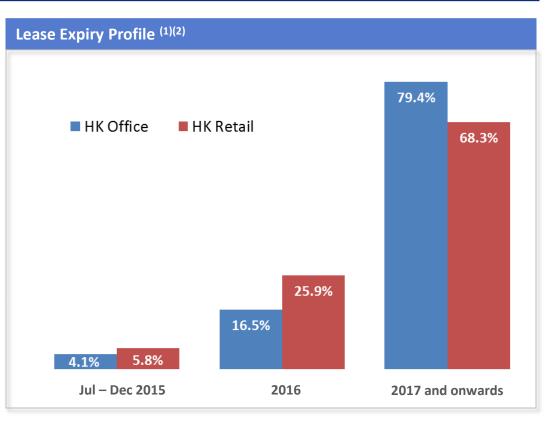
(1H 2014: HK\$1,389M)



#### **HK Portfolio – Tenant Mix and Lease**



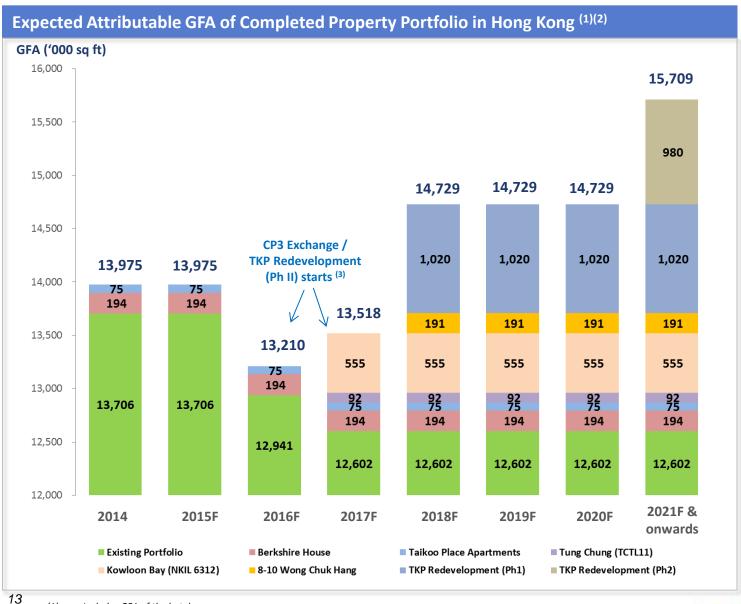




- Strong and diverse tenant base.
- ☐ Well-balanced lease expiry profile.
- Top 10 office tenants occupied approx. **21%** of office area in HK.
- ☐ Top 10 retail tenants occupied approx. 27% of retail area in HK.



### **Property Portfolio – Hong Kong**



Exp. Attributable Completed GFA (1) (Investment Props)

15.7 M sq ft

TaiKoo Place Redevelopment (Ph 2)

TaiKoo Place Redevelopment (Ph 1)

8-10 Wong Chuk Hang

**Kowloon Bay (NKIL 6312)** 

Tung Chung (TCTL 11)
Taikoo Place Apartments
Berkshire House

**Existing Portfolio** 



<sup>(1)</sup> Includes GFA of the hotel.

<sup>(2)</sup> At 30th Jun 2015.

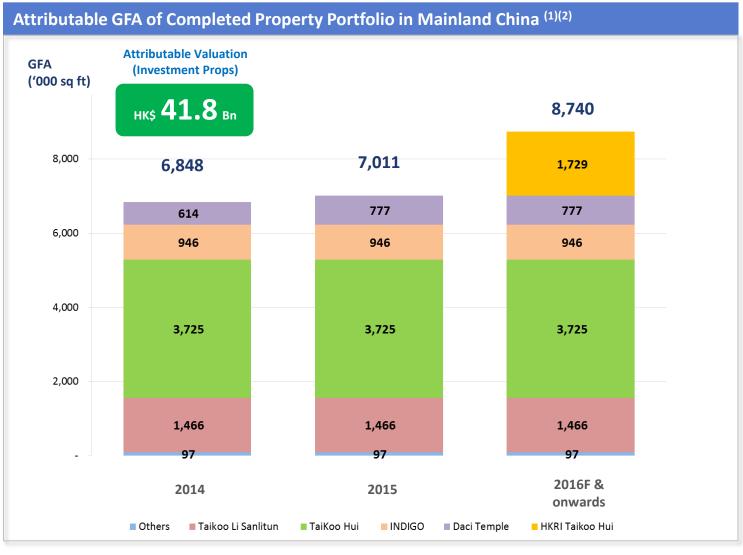
<sup>(3)</sup> Redevelopment under planning, subject to further review.

### **Hong Kong Investment Properties Update**

#### 2017 2017 **Tung Chung Town Lot 11 New Kowloon Inland Lot 6312** ☐ 100% owned, a site in □ 20% owned, a site in Tung Chung (adjacent to Citygate) Kowloon Bay acquired by acquired by tender in Mar tender in Nov 2013. 2018 + 2013. ☐ Plans for an office building **TaiKoo Place Redevelopment** (~GFA 555,000 sf). ☐ Plans for a multi-storey commercial building (~GFA ☐ Excavation and foundation ☐ Unification of ownership in Cornwall 460,000 sf). works in progress. House. ☐ Excavation and foundation ☐ Redevelopment of Somerset House works in progress. into a 50-storey office building (~ GFA The New Territories 1M sf), which is expected to be completed by 2018. Excavation and foundation works in progress. ☐ Phase II (redevelopment of Cornwall 2018 House / Warwick House) is being planned. 8-10 Wong Chuk Hang Road □ 50% owned, a site in Aberdeen. Kowloon ☐ Lease modification completed and plans for an office building (~ GFA 382,500 sf). ☐ Excavation and foundation works in progress. Lantau Island Hong Kong Island 2014 **TAIKOO PLACE APARTMENTS** ☐ 100% owned, a 28-storey building with 111 serviced apartments (~GFA 63,000 sf).

☐ Opening in Aug 2015.

#### **Property Portfolio – Mainland China**



Exp. Attributable Completed GFA (1) (Investment Props)

8.7 M sq ft

HKRI Taikoo Hui (Shanghai) (3)

Daci Temple Project (Chengdu) (4)(5) INDIGO (Beijing)

> TaiKoo Hui (Guangzhou)

Taikoo Li Sanlitun (Beijing) Others

The office portion of the Daci Temple Project, Pinnacle One, with a total GFA of approx. 1.3M sq ft is not included above as it is developed for trading purposes. 89% of the office's total GFA (approx. 1.15M sq ft) and 350 car parking spaces were pre-sold in Aug 2013.



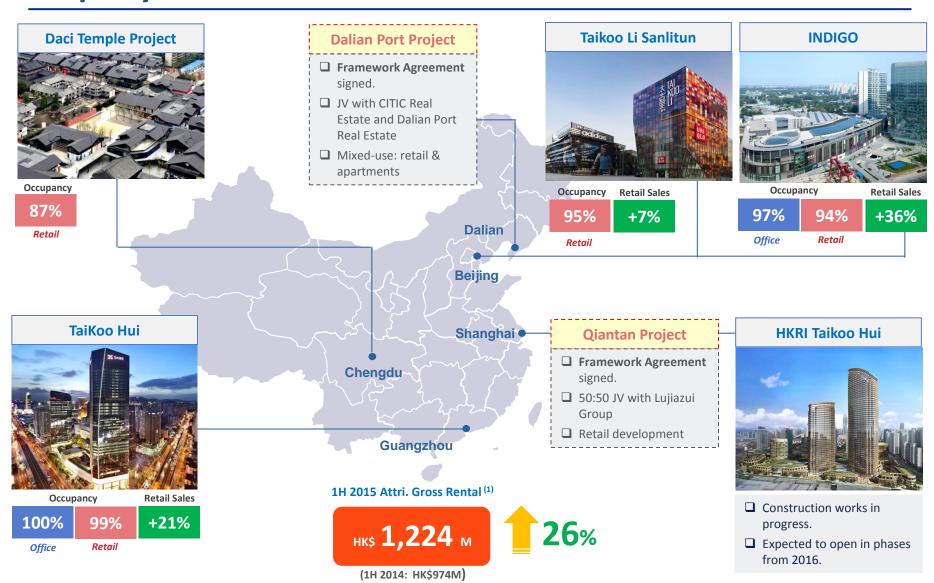
<sup>(1)</sup> Includes GFA of the hotel but excludes GFA of car parks of these projects.

<sup>(2)</sup> At 30th Jun 2015.

<sup>(3)</sup> HKRI Taikoo Hui (formerly known as the Dazhongli project) is expected to open in phases from 2016.

<sup>(4)</sup> The Temple House (which is the hotel portion of the Daci Temple project) started to open in Jul 2015.

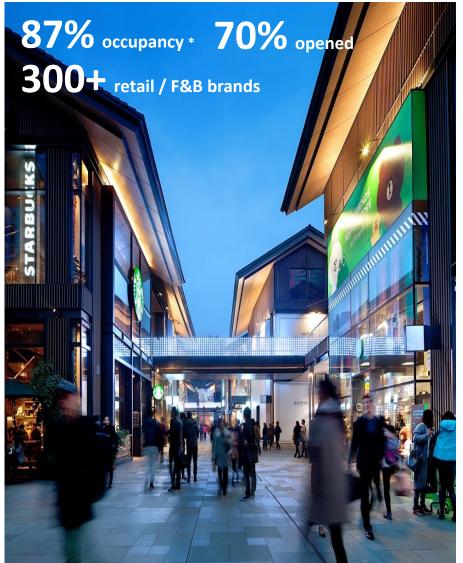
#### **Property Portfolio – Mainland China**



- 16 (1) Reported gross rental income (excluding rental contributions from JVC and associates) was HK\$ 1,010 M.
  - (2) Retail sales growth quoted in RMB for period from Jan Jun.
  - (3) Occupancy at 30th Jun 2015



## Sino-Ocean Taikoo Li Chengdu









## The Temple House, Chengdu









### **Brickell City Centre, Miami - Investment**





- ☐ Located in the centre of the Brickell financial district of Miami, with a light rail system station within the site.
- ☐ Phase I construction works commenced in 2012 with completion scheduled by end of 2015.
- Phase II is planned to be a 80-storey mixed-use tower "One Brickell City Centre" comprising retail, office, hotel and residential space, incorporating the site at 700 Brickell Avenue acquired in Jul 2013.
- Joint venture with Bal Harbour Shops (13.5%) and Simon Property Group (25%) to develop the retail component of BCC. Swire Props hold 61.5% of BCC retail.

Project Summary (100% Basis)		
GFA	2.21 M sq ft (Phase I) 1.82 M sq ft (Phase II)	
Components	Retail 2 Office Buildings EAST Miami (w SA) 2 Condos (REACH / RISE) One BCC and 1 Condo	
Interest	Retail: 61.5% Others: 100%	
Yr of Opening	2015 (Ph I); TBC (Ph II)	





# **Trading Portfolio**



### **HK Trading Portfolio**

#### **AREZZO**



#### **WHITESANDS**



100 Caine Road (GFA: 195,533 sf) to be completed by 2016

#### **DUNBAR PLACE**



\$22,197 psf (avg price)

#### **AZURA**



\$31,309 psf (avg price)

#### **ARGENTA**



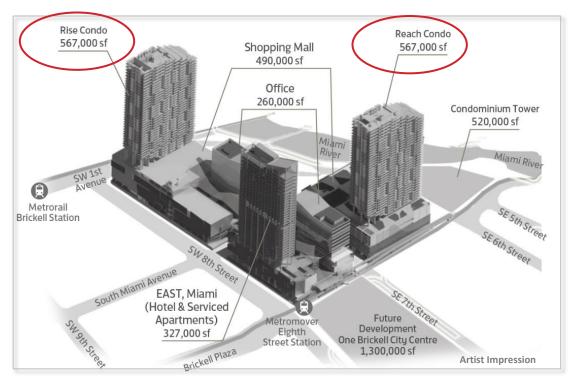
\$31,959 psf (avg price)

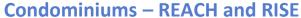
#### **MOUNT PARKER RESIDENCES**



\$24,833 psf (avg price)

### **Brickell City Centre, Miami - Trading**











**REACH** 

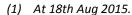
**317** out of 390 units sold since launch (1)

mid-600s psf (avg price) (2)

**RISE** 

129 out of 390 units sold since launch (1)

high-600s psf (avg price) (2)



2) Average selling price is based on saleable area.

(3) The above simplified diagram is not to scale and is for illustration purpose only.





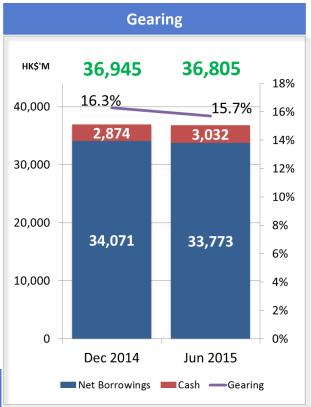
# **Financing**

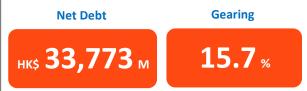


### **Net Debt and Gearing**

Net Debt Reconciliation (HK\$M)	
Net debt at 31st Dec 2014	(34,071)
Net rental and fees receipts	4,571
Proceeds from property trading / development	3,031
Capex- PP&E and property investment	(1,770)
Development costs – property trading	(1,594)
Net investments in jointly controlled entities	(401)
Net interest paid	(713)
Profit tax paid	(412)
Dividends paid to the Company's shareholders	(2,574)
Other operating items	160
Net debt at 30th Jun 2015	(33,773)

Financial Ratios	2011 (Restated)	2012 (Restated)	2013	2014	Jun 2015
Total Equity (HK\$ M)	176,418	193,076	203,150	208,547	215,108
Net Debt (HK\$ M)	27,700	28,921	32,014	34,071	33,773
Gearing	15.7%	15.0%	15.8%	16.3%	15.7%
Underlying Interest Cover	12.0	7.9	6.4	7.6	8.6
Underlying Cash Interest Cover	9.2	6.0	5.1	5.6	6.7





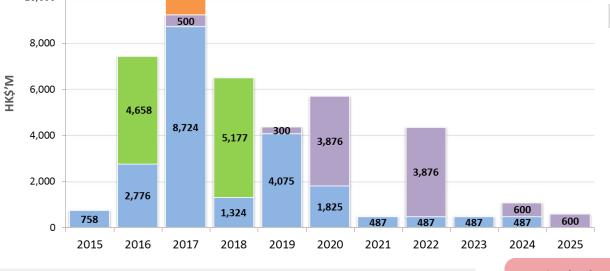


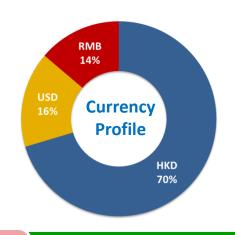
### **Maturity Profile & Liquidity**

#### Maturity Profile of Available Committed Facilities (at 30th Jun 2015)



нк\$м	Dec 2014	Jun 2015
Cash	2,874	3,032
Undrawn - committed	6,748	7,014
	9,622	10,046
Undrawn - uncommitted	1,665	1,598
	11,287	11,644





- ☐ Major financing activities in 1H 2015:
  - Arranged two 5-yr term and revolving loan facilities aggregating HK\$1,500M;
  - Arranged medium-term notes of HK\$600M;
  - An increase of US\$250M in a revolving loan facility.

Fixed : Floating **59% : 41%** 

Credit Rating

Fitch "A" Moody's "(P)A2" S&P "A-" **Available Committed Facilities** 

нк\$ 43,346 м

Cash & Undrawn Committed Facilities

нк\$ 10,046 м



## **Capital Commitments**

#### Profile of Capital Commitments – at 30th Jun 2015

HK\$'M	Expenditure	Fo	Commitments*			
	6 mths ended 30th Jun 2015	6 mths ended 31st Dec 2015	<u>2016</u>	2017	<u>2018 &amp;</u> <u>later</u>	At 30th Jun 2015
Hong Kong	843	869	4,089	3,900	7,966	16,824
Mainland China	395	521	2,096	868	770	4,255
U.S.A. and others	950	1,069	531	-	-	1,600
Total	2,188	2,459	6,716	4,768	8,736	22,679

<sup>\*</sup> The capital commitments represent the Group's capital commitments of HK\$17,613 million plus the Group's share of the capital commitments of joint venture companies of HK\$5,066 million. The Group is committed to funding HK\$1,777 million of the capital commitments of joint venture companies.



# **Prospects**



#### **Prospects**

#### **Hong Kong Office**

- ☐ The pick-up in demand for office space in Hong Kong experienced in 1H 2015 is expected to continue.
- ☐ There is demand for space in the central district.
- Rents are being renewed at higher rates at Taikoo Place.

#### **Mainland China Office**

- ☐ In Guangzhou, demand for Grade-A office space in the Tianhe business district is expected to be robust despite the substantial supply of new office space in the city expected in the coming years.
- Office rents in Beijing are expected to weaken against a background of reduced demand and increased supply.

#### **Hong Kong Retail**

- The fall in retail sales in Hong Kong has made retailers more cautious.
- ☐ However, Swire Properties' retail properties in Hong Kong remain fully let.

#### **Mainland China Retail**

☐ In 2H 2015, retail sales are expected to continue to grow at rates above the national average in Guangzhou, Beijing and Chengdu despite the fact that demand for luxury goods has weakened in those cities.

#### **Property Trading**

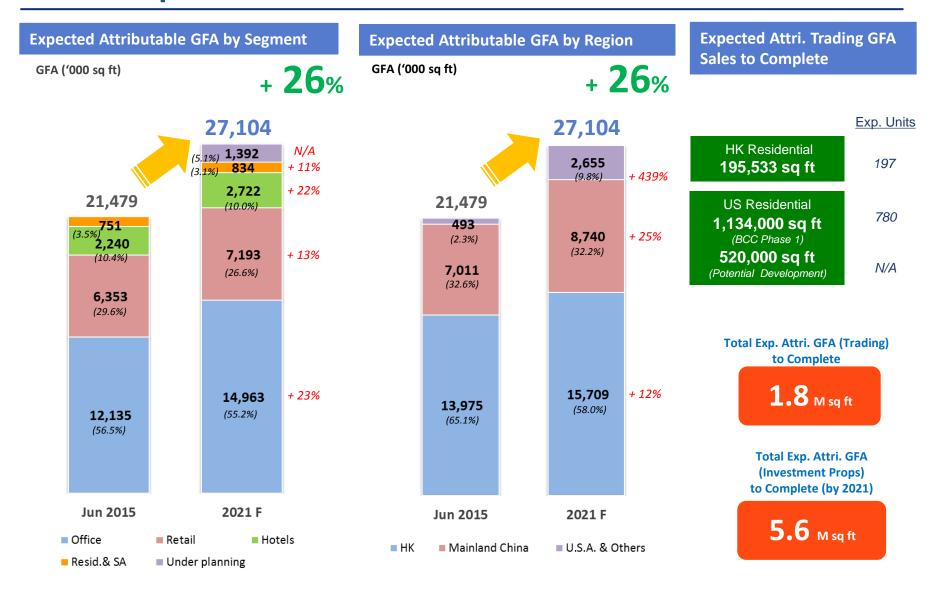
- ☐ In 2H 2015, property trading profits are expected to be recognised on the sales of residential units at the AREZZO, ARGENTA, AZURA, MOUNT PARKER RESIDENCES and WHITESANDS developments in Hong Kong.
- Profits are also expected to be recognised on the sale of Pinnacle One in Chengdu, Mainland China.
- Profits from property trading in Miami are expected to be recognised commencing from late 2015, when some presold units will start to be handed over to purchasers.

#### **Hotels**

- The performance of the hotels in Hong Kong and in Beijing is expected to remain weak in 2H 2015.
- ☐ The results of the hotels in Guangzhou and Miami are expected to improve despite difficult trading conditions.



### **Swire Properties in Five Years**







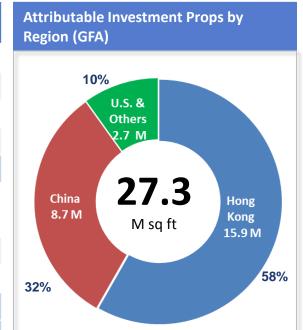
# **Appendix**



# **Property Portfolio**

Investment Props / Hotels Attributable GFA (M sq ft) <sup>(1)</sup>	Office	Retail	Hotels <sup>(2)</sup>	Resid.	Under- Planning	Total	
Completed							
Hong Kong	10.2	2.5	0.7	0.6	-	14.0	
Mainland China	2.0	3.8	1.1	0.1	-	7.0	
U.S.A. and others	-	-	0.5	-	-	0.5	
Sub-Total (A)	12.2	6.3	2.3	0.7	-	21.5	
Under Development or Held f	or Future D	evelopmen	<u>t</u>				
Hong Kong	1.8	-	-	-	0.1	1.9	
Mainland China	0.9	0.5	0.3	-	-	1.7	
U.S.A. and others	0.3	0.3	0.2	0.1	1.3 <sup>(3)</sup>	2.2	
Sub-Total (B)	3.0	0.8	0.5	0.1	1.4	5.8	
TOTAL = (A) + (B)	15.2	7.1	2.8	0.8	1.4	27.3	

Trading Props Attributable GFA (M sq ft)	Completed Prop Held for Sale	Under Development / Held for Development	Total
Hong Kong	0.1	0.2	0.3
Mainland China	0.7	-	0.7
U.S.A.	-	3.0	3.0
Total	0.8	3.2	4.0



Attri. Investment Portfolio

27.3 M sq ft

Attri. Trading
Portfolio

4.0 M sq ft

Total Attri. Property Portfolio
31.3 M sq ft

(1) Excludes GFA of car parks.

31

- (2) Hotels are accounted for under property, plant and equipment in the financial statements.
- (3) GFA of 558,000 sq ft relating to the site acquired in Jul 2013 are accounted for as properties held for development in the financial statements.



### **Completed Investment Portfolio**

#### Expected Attributable GFA of Completed Investment Portfolio (incl. Hotels) (1) (2) (3)(4)



<sup>(1)</sup> Hotels are accounted for under property, plant and equipment in the financial statements.

32

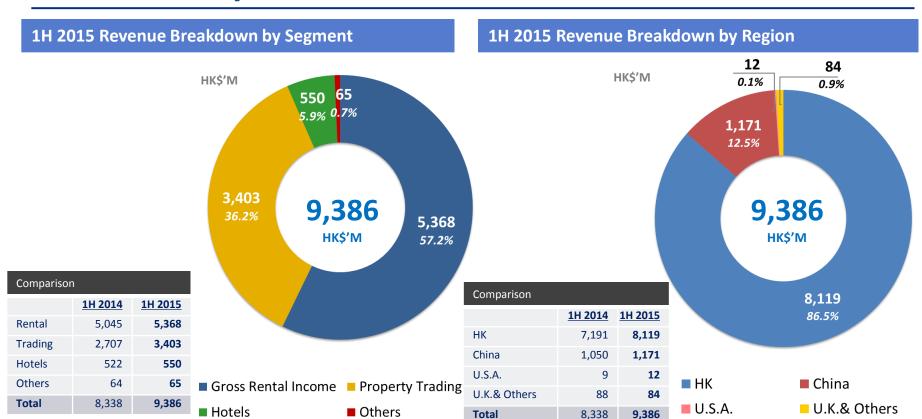


<sup>(2)</sup> Excludes GFA of property trading components and car parks but includes GFA of the hotel portion of these projects.

<sup>(3)</sup> Redevelopment under planning, subject to further review.

<sup>(4)</sup> Development subject to further review.

#### **Revenue Analysis**

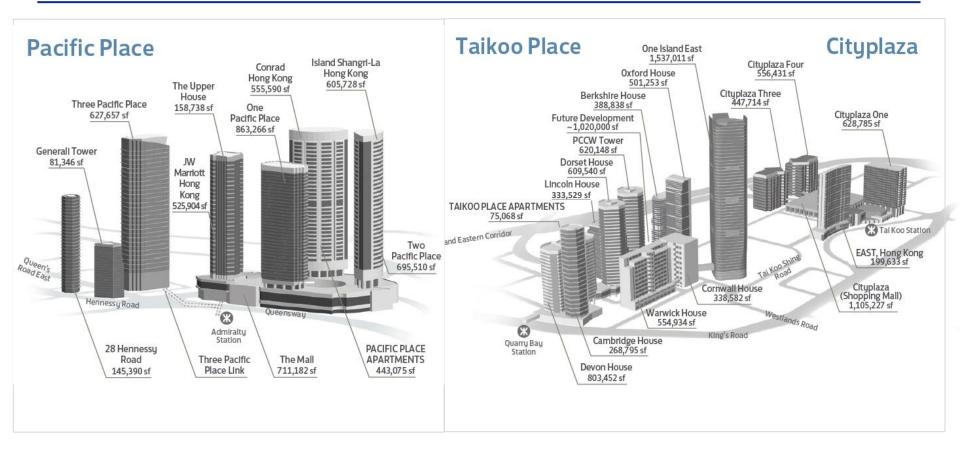


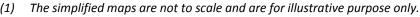
- The turnover increased by 13% principally due to higher sales revenue from property trading, higher rental income from investment properties and higher revenue from hotel operations.
- Strong and stable revenue stream derived from investment properties, principally from Hong Kong operations with increasing contribution from Mainland China.

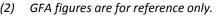
Revenue +13%



### **HK Portfolio Map**









## Taikoo Li Sanlitun, Beijing





- ☐ Gross rental income at Taikoo Li Sanlitun increased in 1H 2015, because of growth in reversionary rents.
- Overall occupancy at Taikoo Li Sanlitun was 95% at 30th Jun 2015.
- Retail sales grew by 7% in 1H 2015 and are expected to continue to grow.

Project Summary (100% Basis)				
GFA	1.47 M sq ft			
Components	TKL Sanlitun South TKL Sanlitun North The Opposite House			
Interest	Retail: 100% TOH: 100%			
Yr of Opening	2008 (TKL South) 2008 (TOH) 2010 (TKL North)			



### TaiKoo Hui, Guangzhou





- ☐ TaiKoo Hui is our largest investment property in Mainland China.
- ☐ Gross rental income at TaiKoo Hui increased in 1H 2015.
- Occupancy of the shopping mall was 99% at 30th Jun 2015.
- Retail sales increased by **21%** due to changes in tenant mix following lease expiries in 2014, and are expected to continue to grow.
- Occupancy of the office towers was **100%** at 30th Jun 2015, despite the substantial new supply of office space in Guangzhou over the last 12 months.
- Demand for Grade-A office space in the Tianhe district is expected to be robust despite the substantial supply of new office space in the city expected in the coming years.

Project Summary (100% Basis)				
GFA	3.84 M sq ft			
Components	Shopping Mall 2 Office Towers Mandarin Oriental GZ			
Interest	97%			
Yr of Opening	2011 / 2012 / 2013			



#### INDIGO, Beijing

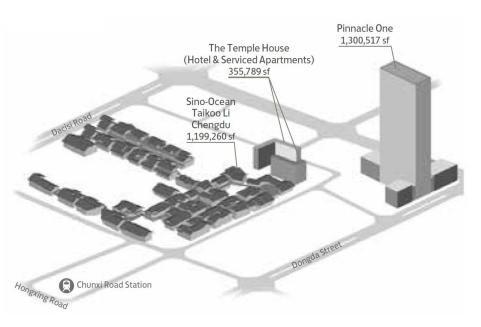




- Occupancy (1) at the shopping mall was 94% at 30th Jun 2015.
- Retail sales increased by **36%** in 1H 2015, and are expected to continue to grow.
- ☐ More people visited the mall following the opening of Line 14 of the Beijing Metro in Dec 2014. The first significant renewal of leases is taking place.
- The office tower, ONE INDIGO, was 97% leased (1) at 30th Jun 2015.
- Demand for office space in Beijing was subdued during 1H 2015. Office rents are expected to weaken against a background of reduced demand and increased supply.

Project Summary (100% Basis)				
GFA	1.89 M sq ft			
Components	Shopping Mall ONE INDIGO EAST, Beijing			
Interest	50%			
Yr of Opening	2011 / 2012			

### Daci Temple Project, Chengdu





- A large-scale retail-led development comprising a street-style retail complex (2-3 storey blocks)- Sino-Ocean Taikoo Li Chengdu, a boutique hotel and serviced apartment-the Temple House, and a Grade A office tower, Pinnacle One, served by the metro.
- ☐ Integrates architecturally with the Daci Temple and other neighbouring old buildings.
- Sino-Ocean Taikoo Li Chengdu was formally opened in Apr 2015. Retail sales and the number of visitors have grown since the soft opening in Oct 2014.
- At 30th Jun 2015, tenants had committed<sup>(1)</sup> to lease **87%** of the space and **70%** of the shops in the development were open.
- ☐ The Temple House, hotel and serviced apartments, was completed in Jun 2015. The hotel started to open in Jul 2015.

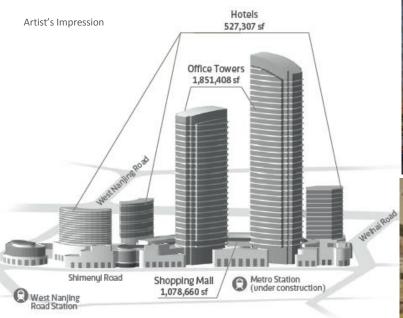
Project Summary (100% Basis)				
GFA	2.86 M sq ft			
Components	Retail Office (for trading) The Temple House Serviced Apartments			
Interest	50%			
Yr of Opening	2014 onwards			





38

### **HKRI Taikoo Hui, Shanghai**









- A large-scale retail-led mixed-use development comprising a retail mall, two office towers and three hotels <sup>(1)</sup>, and is expected to become a landmark development in Shanghai.
- Prime location with significant frontage to Nanjing West Road, one of Shanghai's major shopping thoroughfares, being adjacent to an existing metro line and two planned metro stations.
- ☐ Work on the basement sub-structure is near completion. Above ground construction is in progress. The superstructures of one office tower and one hotel have been topped out.
- ☐ The project is expected to open in phases from 2016.

Project Summary (100% Basis)				
GFA	3.46 M sq ft			
Components	Retail Mall 2 Office Towers 3 Hotels (1)			
Interest	50%			
Yr of Opening	2016 onwards			



# **HK Trading Portfolio**

Trading Properties being Sold (At 18th Aug 2015)	Saleable Area <sup>(1)</sup> (sq ft) (100% basis)	Total Units	Unit Sold	Actual Completion	Actual Handover	Units for which Profit Recognised or Expected to be Recognised (Year)	Int.
AZURA, 2A Seymour Road	-	126	126	2012	2012	- 122 (before 2015), 3 (1H 2015) and 1 (Exp. 2H 2015)	87.5%
ARGENTA, 63 Seymour Road	3,557	30	29	2013	2013	- 27 (before 2015), 1 (1H 2015) and 1 (Exp. 2H 2015)	100%
DUNBAR PLACE, 23 Dunbar Road	-	53	53	2013	2014	- 52 (2014) and 1 (1H 2015)	50%
MOUNT PARKER RESIDENCES, 1 Sai Wan Terrace	2,748	92	91	2013	2014	- 82 (2014) and 9 (1H 2015)	80%
AREZZO, 33 Seymour Road	28,527	127	108	2015	2015	- 96 (1H 2015) and 12 (Exp. 2H 2015)	100%
Trading Properties under Development	Total GFA (sq ft) (100% basis)	Total Units	Unit Sold / Pre-sold	Actual / Expected Completion	Expected Handover	Development Status	Int.
WHITESANDS, Cheung Sha	64,410	28	N/A	2015	2015	<ul> <li>Occupation permit issued in Feb 2015.</li> <li>Interior finishing, exterior finishing and soft landscaping works in progress.</li> </ul>	100%
100 Caine Road	195,533	197	N/A	2016	2017	- Superstructure works in progress.	100%



## **Hotel Portfolio**

Manag	ed Hotels	No. of Rooms	Interest
<u>Completed</u> (		(100% basis)	
НК	The Upper House	117	100%
НК	EAST, Hong Kong	345	100%
НК	Headland Hotel <sup>(1)</sup>	501	0%
China	The Opposite House, Beijing	99	100%
China	EAST, Beijing	369	50%
China	The Temple House, Chengdu (2)	142	50%
U.K.	The Montpellier Chapter, Cheltenham	61	100%
U.K.	Avon Gorge Hotel, Bristol	<i>75</i>	100%
U.K.	The Magdalen Chapter, Exeter	59	100%
U.K.	Hotel Seattle, Brighton	71	100%
Sub-Tot	ral (A)	1,839	
Under	<u>Development</u>		
China	Hotels at HKRI Taikoo Hui, Shanghai <sup>(2)(3)</sup>	275	50%
U.S.A.	EAST, Miami	352	100%
Sub-Total (B)		627	
Total =	= (A) + (B)	2,466	

Owned	but Non-managed Hotels	No. of Rooms	Interest		
Comple	Completed		)		
HK	Island Shangri-La HK	565	20%		
HK	JW Marriott Hotel HK	602	20%		
HK	Conrad HK	513	20%		
HK	Novotel Citygate HK	440	20%		
China	Mandarin Oriental, Guangzhou <sup>(2)</sup>	287	97%		
U.S.A.	Mandarin Oriental, Miami	326	75%		
Sub-Total (C)		2,733			
<u>Under</u>	<u>Development</u>				
China	Hotel at HKRI Taikoo Hui, Shanghai <sup>(2)(3)</sup>	240	50%		
Sub-Total (D)		240			
Total =	= (C) + (D)	2,973			



**Expected Total Managed Rooms** 

2,466



<sup>(1)</sup> Headland Hotel is owned by Airline Hotel Limited, a wholly-owned subsidiary of Cathay Pacific Airways Limited

<sup>(2)</sup> Including serviced apartments

<sup>(3)</sup> Number of modules

### **Valuation of Completed Investment Properties**

☐ Consistent value creation through continuous property investment and asset reinforcement.



<sup>\*</sup> Per 2015 Jun financial statements on accounting basis. Hotels are accounted for under property, plant and equipment in the financial statements.

2011 does not include Festival Walk which was sold in August for HK\$ 18.8 bn.

SWIRE PROPERTIES